



FAYETTE COUNTY DEVELOPMENT AUTHORITY

255 Glynn Street, South, Fayetteville, GA 30214 | P: 770-461-5253 | www.fayettega.org

Position: Vice President, Community Development

Fayette County Development Authority

Location: Fayetteville, Georgia

Category: Economic & Community Development

Position Type: Full-Time

Education Requirement: Master's Degree Preferred

Experience Requirement: 8+ years

Salary: Based on Experience

Application Deadline: Open Until Filled

About the Role

The Fayette County Development Authority (FCDA) is seeking a dynamic and visionary **Vice President, Community Development** to lead initiatives that drive sustainable growth, attract strategic investments, and enhance the economic vitality of Fayette County. This role will serve as a key executive within the FCDA and Fayette Forward. This position is split to support the work of both FCDA and Fayette Forward in community development initiatives.

Key Responsibilities

- **Community Development & Real Estate Strategy:** Oversee land use planning, commercial real estate development, and infrastructure initiatives that support sustainable growth and enhance Fayette County's competitive edge.
- **Public-Private Partnerships & Stakeholder Engagement:** Build and maintain strong relationships with business leaders, elected officials, developers, and community organizations to advance economic development goals and nonprofit projects.
- **Marketing & Business Recruitment:** Lead innovative marketing campaigns that position Fayette County as a premier location for business expansion and investment.
- **Strategic Planning & Policy Development:** Support the execution of long-term economic development plans aligned with county priorities and community impact.
- **Economic Growth & Business Attraction:** Collaborate and implement strategic initiatives to attract new businesses, retain and expand existing industries, and create job opportunities that enhance the county's economic landscape.

Qualifications & Experience

- Master's degree in business, economics, urban planning, public administration, real estate development, or a related field.
- Certified Economic Developer (CEcD) preferred.
- Real Estate Credentials preferred.
- Minimum of 8+ years of experience in economic development, real estate, public administration, or a related industry.
- Proven success in business recruitment, job creation, and fostering community partnerships.
- Strong leadership skills with experience in strategic planning, project management, and stakeholder collaboration.

- Experience in real estate development, site selection, and business attraction, with a successful track record in occupancy growth and leasing.
- Knowledge of public policy, economic trends, and government regulations related to community development.
- Knowledge of nonprofit operations and general legal parameters
- Exceptional communication and negotiation skills, with the ability to engage diverse stakeholders effectively.
- A Georgia Driver's License (or the ability to obtain one within 90 days of employment).

How to Apply

Interested candidates should submit a cover letter and resume to rmatta@fayettega.org. Applications will be reviewed on a rolling basis until the position is filled.

This is an exciting opportunity to make a lasting impact in Fayette County and lead the community into its next phase of economic prosperity. Apply today!